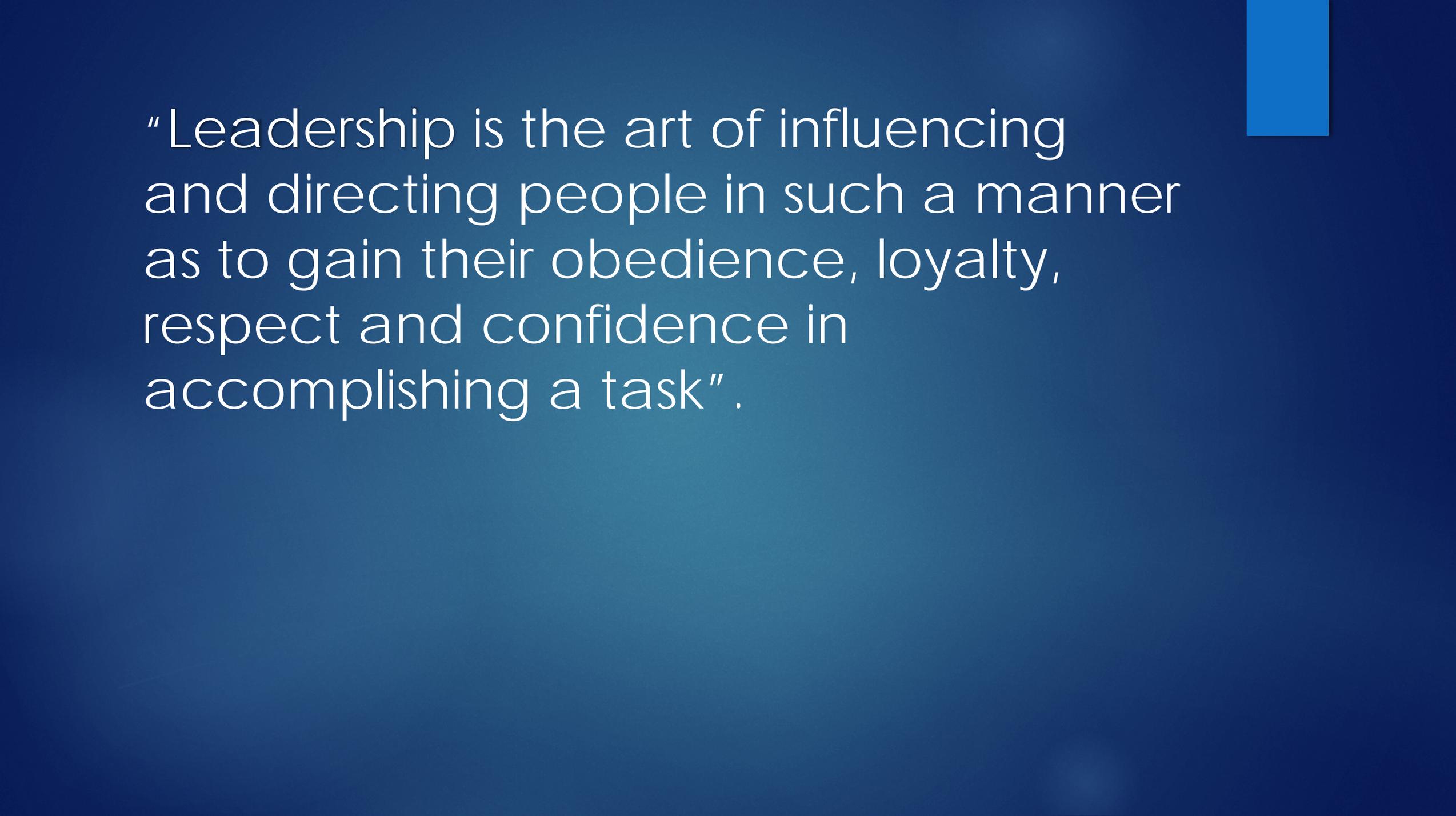


# Boots on the Ground Leadership





“Leadership is the art of influencing and directing people in such a manner as to gain their obedience, loyalty, respect and confidence in accomplishing a task” .



A. Natural

B. Experience

C. Study

# Dr. King

- A. Oratorical Ability
- B. Incredible Listening Skills
- C. Studied the Tactics of Mahatma Gandhi
- D. Relied Heavily Upon his Biblical Training

# President Franklin D. Roosevelt

- A. Oratorical Skills
- B. Willing to Seek the Advice of Others
- C. Studied President Abraham Lincoln and Frederick the Great

- 
- A. Vision
  - B. Motivation
  - C. Service
  - D. Empathy
  - E. Creativity
  - F. Thoroughness
  - G. Accountability
  - H. Decisiveness
  - I. After Action Reviews
  - J. Smartest Person

# Vision

- A. Realistic
- B. Can you sell it to others?
- C. Is it worthwhile?
- D. Record it.

# Motivation

- A. Identify what turns them on.
- B. Know your people individually
- C. Learn your group dynamics

# Service

- A. Your commitment
- B. Others commitment and availability
- C. Recognition of their efforts public and private

# Empathy

- A. Understand their fears and concerns
- B. Know and demonstrate genuine concern for things that affect their performance.
- C. Assist them if possible in finding solutions to problem.

# Creativity

- A. Develop ideas that allow members of your team to shine
- B. Consider their ideas.
- C. Give honest feedback without being overly offensive.

# Thoroughness

- A. Suggest ways that each committee can attain the goal
- B. Set realistic timelines for each task
- C. Updates and inspect

# Managing

- A. Determine who can best accomplish a task.  
Then provide the tools.
- B. Management focuses on the task.
- C. Leadership focuses on the people
- D. Receive and examine reports based upon  
the established timelines.

# Be Decisive

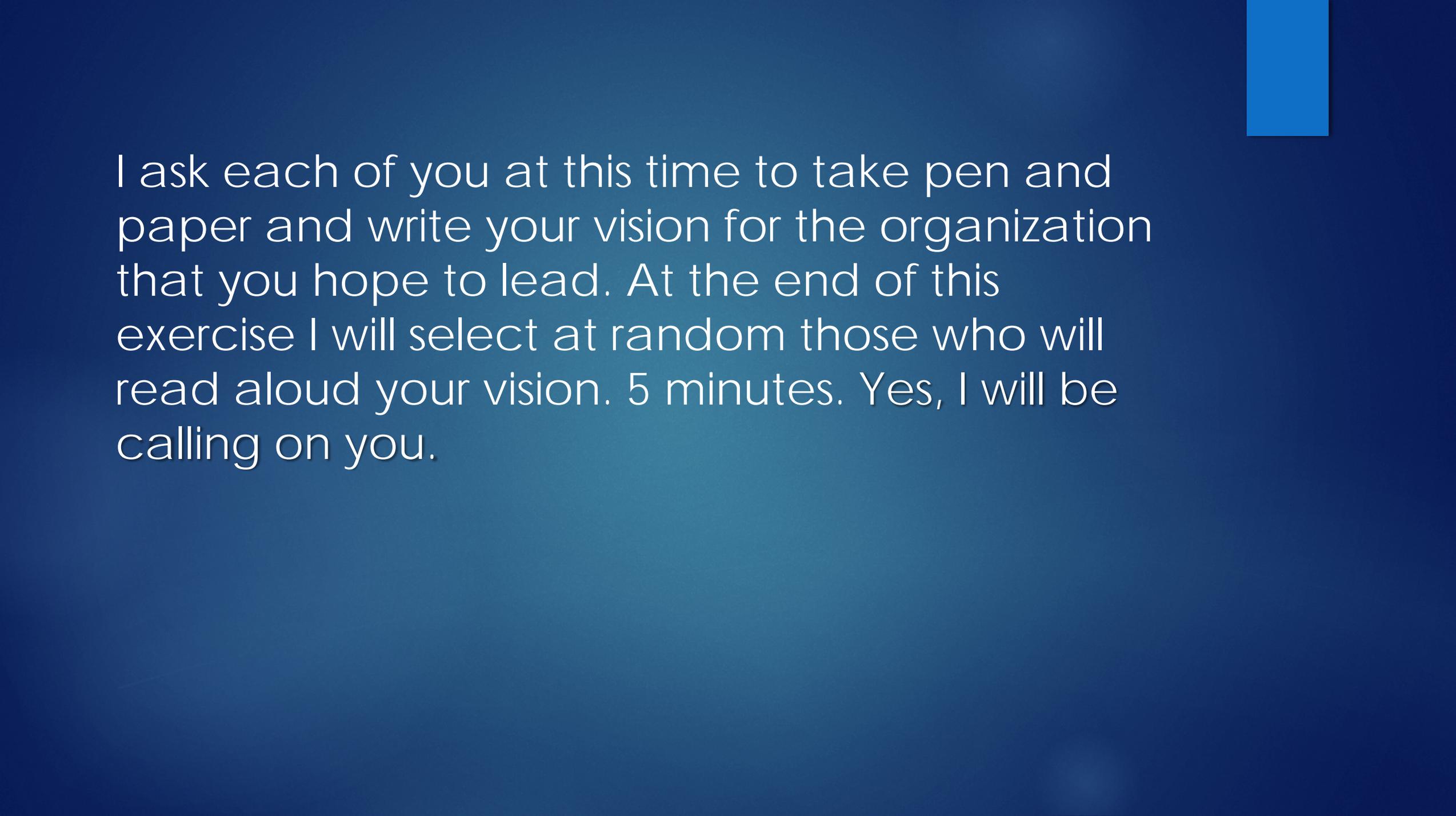
- A. Make Timely Decisions
- B. Don't leave your committee leaders to hang out to dry.
- C. Accept responsibility for failures
- D. Give praise to members of the team for accomplishments

# After Action Reviews

- A. Constantly search ways to improve
- B. Review all successes and failures

You Are Not the Smartest Person in  
the Room





I ask each of you at this time to take pen and paper and write your vision for the organization that you hope to lead. At the end of this exercise I will select at random those who will read aloud your vision. 5 minutes. Yes, I will be calling on you.